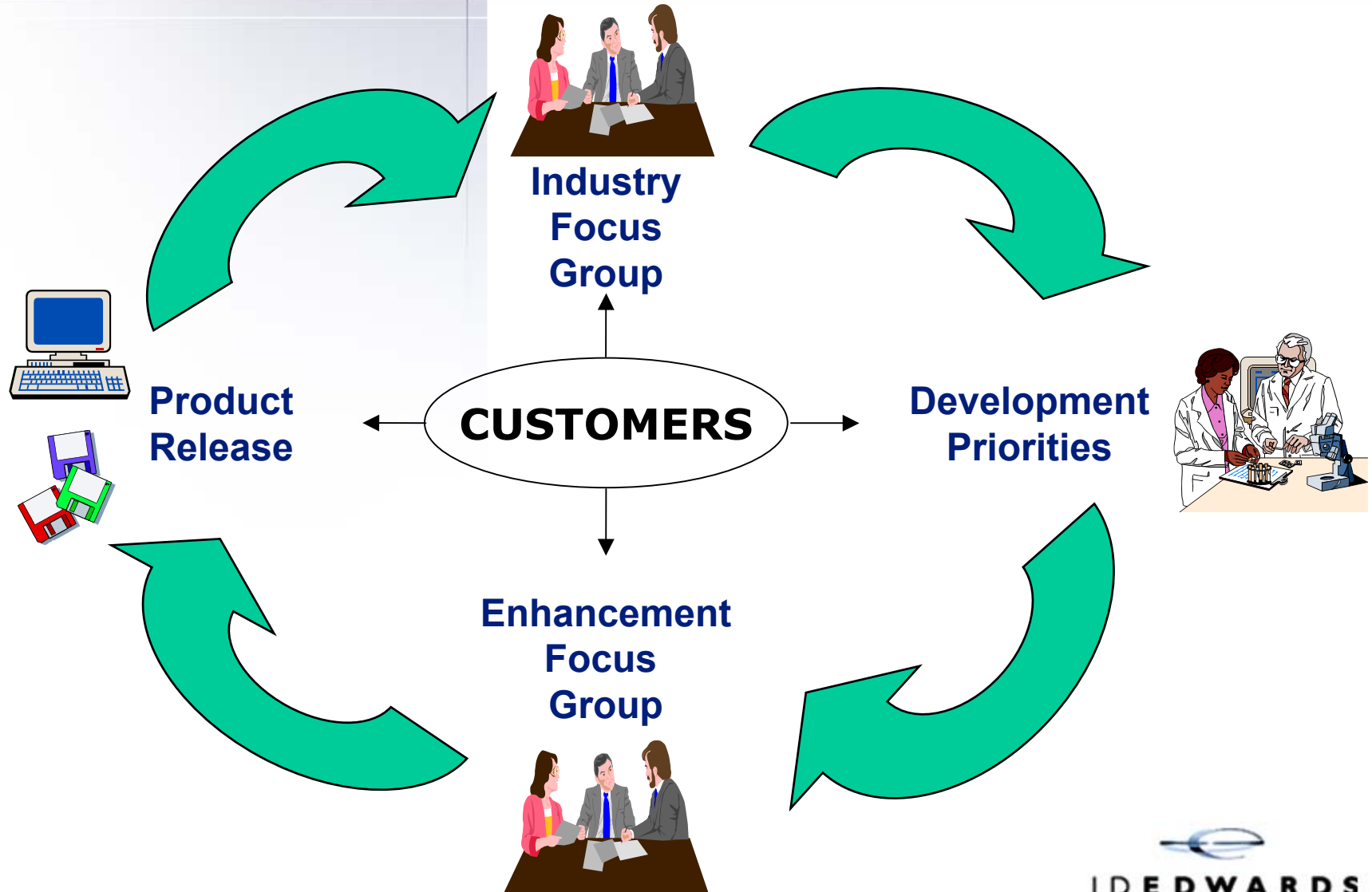


Vertical Product Development



Sample Client List for Building Products

Over 350 J.D. Edwards' Customers

- **Cameron Ashley Building Products**
- **Cascade Design**
- **Cemex**
- **Crane Plastics Company Limited Partnership**
- **Eureka Mexico**
- **Kodak Laboratoires & Services**
- **Lasercraft**
- **Reliant Building Products**
- **Robinson Brick Company**
- **Specialty Products & Insulation Co.**
- **Tupperware General Services**
- **U.S. Brick**
- **Weather Shield Manufacturing**



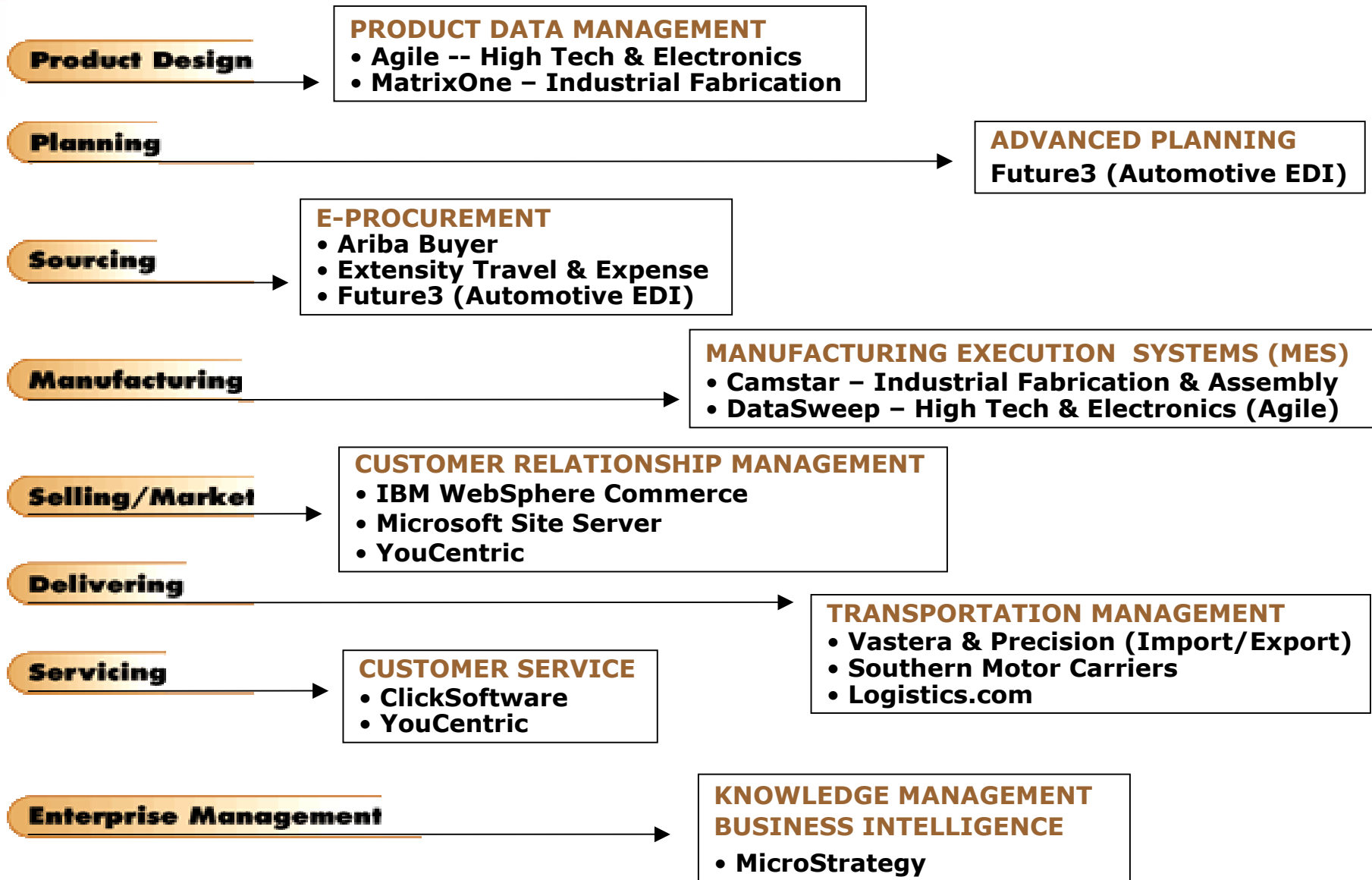
Value Driven Solutions

Product Design	Product Change/Data Management	
	Engineering Workbench	
Planning	Collaborative Design	Strategic Network
		Optimization
		Demand Planning and Collaboration
		Service Logistics
Sourcing	E-Procurement	Distribution Planning
	Marketplace and Exchange Management	
	Supplier Collaboration	
	Supplier Certification and Management	
	Vendor Managed Inventory	Production Scheduling
Manufacturing		Multi-Mode Production
		Integrated Planning and Execution
		Project Management
		Quality Management
Selling/Marketing	Sales Force Automation	Plant and Equipment Maintenance
	Marketing Automation	
	Configuration Management	
	Customer Collaboration	

Value Driven Solutions

Delivering	Order Promising
	Order Management and Fulfillment
	Inventory and Warehouse Management
	Transportation Management
Servicing	Call Center Management
	Web-Enabled Shipment Tracking
	Service Order Management
	Service Agreements
	Asset and Installed Base Tracking
Business Support	Web-Enabled Customer Service
	Implementation and Change Management
	Workforce Management
	Enterprise Asset Management
	Integrated Workflow
Enterprise Management	Financial Management
	Knowledge Management
	Multi-Plant/Multi-Currency/ Multi-Language

Partner Solutions



What Have We Learned ?

- **Industry & Technology Trends**
- **The Numbers – Where are YOU???**
- **J.D. Edwards' Corporate Vision**
- **Unique Value Proposition**
- **Vertical Product Development & Enhancement Strategy**
- **Industry Customer List**
- **Value Driven Solutions**
- **Q & A**

Questions & Answers

